

What's the best predictor of your future career success....



> Potential is intangible and elusive. Are there any indicators we can all agree on? If it is the best predictor of future career success, how can you tell if someone who is not first performing has potential?

> More than potential, success requires action. It requires performance.

> To build a successful career, you have to prove your ability to take potential forward, to identify and harness your own skills, speak up, seize opportunities, and deliver on expectations.

> Performance means displaying grit, influence, leadership and tenacity; demonstrating success now to seed your future success.

> Acting on a learning mindset and achieving performance today will predict whether you will perform and be successful tomorrow.

> “People in a hierarchy will rise to their level of incompetence” – the Peter Principle. If performance will keep moving you until you reach incompetence and are unable to be successful, then how can performance be a good predictor of success?

> In the face of rapidly changing demands and expectations, where everyone performs, potential to rapidly shift and adapt your own skillset in response is what matters most.

> Potential speaks to those leadership traits and attributes that equip you to make and act on decisions, lead others, meet objectives, think entrepreneurially, and advocate for adding value.

> It is critical you first know your own potential, and then gain the support of those who see the potential in you, who push you into those big opportunities that transform into big learnings.

> Performance predicts your ability to do something again, but potential predicts your ability to succeed in an unknown future.

PERFORMANCE

OR

POTENTIAL



Pairing wisdom with fresh perspective in this year's panel debate illustrated that to have transformational impact for the public of today and tomorrow, performance and potential must be intertwined. The most sustainable performance, comes from adaptable potential.